

Message Text

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PAGE 01 OTTAWA 04781 222204Z

63

ACTION EB-07

INFO OCT-01 EUR-12 ISO-00 L-03 CAB-02 CIAE-00 COME-00

DODE-00 DOTE-00 INR-07 NSAE-00 FAA-00 /032 W

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P 222110Z DEC 75

FM AMEMBASSY OTTAWA

TO SECSTATE WASHDC PRIORITY 8377

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E.O. 11652: N/A

TAGS: EAIR, CA

SUBJECT: CIVAIR: UNITED'S PROPOSED AIR FARES

REF: OTTAWA 4645; STYLES/O'CONNOR MEETING DEC. 16

1. IN ANTICIPATION OF POSSIBLE APPROACH TO GOC REQUESTING RECONSIDERATION OF UNITED'S PROPOSED ARE IN MIDDLE OF HOLIDAY SEASON WHEN PROPER OFFICIALS ARE NOT AVAILABLE, TCO UNDERTOOK PRELIMINARY DISCUSSION OF ISSUE ON DEC. 22 WITH J.C. SULLIVAN, CHIEF, FARES, RATES AND SERVICES DIVISION, AIR TRANSPORT COMMITTEE.

2. SULLIVAN PRIVATELY INDICATED THAT ATC POSITION WAS NOT A HARD AND FAST ONE. IT COULD EASILY RECONSIDER THE ISSUE, ALTHOUGH THIS FILING HAD CERTAIN SIMILARITIES TO THE BICENTENNIAL FARES PREVIOUSLY DISAPPROVED. HE POINTED OUT THAT THE DECISION TO EXPRESS DISSATISFACTION UNDER THE BILATERAL REALLY REPRESENTED SUSPENSION OF THE PROPOSED FARES FOR INVESTIGATION AND LATTER POINT HAD BEEN COMMUNICATED ON DEC. 10 TO AIRLINE TARIFF PUBLISHERS, INC. ATC WILL NOT PROCEED ACTIVELY WITH INVESTIGATION OF THIS FARE UNLESS PRODDED BY INTERESTED PARTY (I.E., UNITED). AIR CANADA AND CP AIR HAD OBJECTED WHEN FARE WAS FILED NOVEMBER 26 AND ATC HAD LOOKED AT THEIR REASONS IN FAIRLY PERFUNCTORY WAY AS IT WAS AGAINST PRESSURE OF DEC. 10 DEADLINE. THESE CANADIAN CARRIERS WERE AWARE OF PROPOSED FARE CONCEPT FROM EARLIER U.S. FILINGS AND FROM OBJECTIONS MADE BY OTHER U.S. CARRIERS. HOWEVER,
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PAGE 02 OTTAWA 04781 222204Z

THEY UNDERSTOOD FROM UNITED IT DID NOT INTEND TO EXTEND

FARE CONCEPT TO TRANSBORDER SERVICES AND TO FLORIDA ROUTES.
THEY WERE THUS VERY SURPRISED WHEN FILING WITH ATC TOOK PLACE.
THEY WERE NOT PREPARED TO MATCH IT FOR A JANUARY 1, 1976,
EFFECTIVE DATE, BUT MIGHT BE FOR SOME FUTURE DATE.

3. EMBASSY ACCORDINGLY SUGGESTS DEPT/CAB DISCUSS WITH UNITED
DESIRABILITY OF CARRIER FORMALLY REQUESTING EXPEDITIOUS HANDLING
OF THE ATC INVESTIGATION WITH A VIEW TO APPROVING THE FARE FOR A
MAY 1 EFFECTIVE DATE. IT COULD REQUEST PUBLIC HEARINGS AT WHICH
TO PRESENT EVIDENCE OF LIKELY EFFECTS OF FARES. THIS APPROACH
WOULD GET AROUND THE PROBLEM POSED BY THE HOLIDAY SEASON.

4. SHOULD THE USG WISH IN PARTICULAR TO PRESERVE THE MECHANISMS
OF THE BILATERAL, EMBASSY SHOULD BE INSTRUCTED TO DELIVER
A NOTE
BY DECEMBER 24. OR, PERHAPS UNITED COULD MAKE A COMPLETELY NEW
FILING WITH A DIFFERENT AND DISTANT EFFECTIVE DATE SO THAT
REJECTION AGAIN WOULD TRIGGER ITSELF THE BILATERAL MECHANISM.
JOHNSON

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Message Attributes

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